

# HOT COMPANIES



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## Deneb, Inc.

*Founders Grow Revenues and Customers on the Strength of eDeneb, a Cloud-Based Software Solution That Allows Contractors to Work Smarter*

**F**ounders Ken Lykins and David Coggins have come a long way since releasing the original Deneb Construction Accounting & Estimating System in 1985. Almost 30 years later, the company continues to grow its customer base and revenues on the strength of its 3rd generation flagship product, eDeneb, cloud-based technology that enables contractors to work smarter by streamlining the flow of information between the job site and the office.

“eDeneb takes advantage of the latest generation of browser-based wireless and mobile devices,” says Lykins. “With cloud computing, contractors no longer need expensive hardware and software or dedicated IT staff. Anyone can connect to the eDeneb system anywhere at any time using a computer, laptop, tablet or smartphone and a web browser.”

Deneb has a broad customer base and the company’s website features glowing testimonials from GCs, service firms and subcontractors ranging from Electrical and Mechanical to HVAC and Excavation.



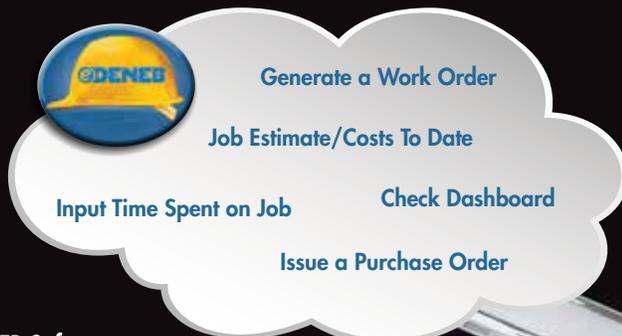
Prior to founding Deneb in 1985, Ken Lykins (left) spent 20 years in construction management positions with several companies and specialty trades. David Coggins was named President in 2011 and spent the previous 28 years in product development for Deneb.

tors ranging from Electrical and Mechanical to HVAC and Excavation.

“We’re excited about Deneb’s future,” says Coggins. “Our success has always been based on creating software that makes our customers more efficient and profitable.”

# Let the Power of Cloud Technology TRANSFORM YOUR BUSINESS

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